

## Internal Revenue Service

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Department of the Treasury  
Washington, DC 20224

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PLR-134159-08

February 24, 2009

## Legend

Taxpayer =

Company A =

Company B =

Company C =

Holding Company =

State =

Year 1 =

Year 2 =

Year 3 =

Year 4 =

Year 5 =

Year 6 =

Dear :

This is in reply to a letter dated July 30, 2008, requesting an extension of time under §§ 301.9100-1 and 301.9100-3 of the Procedure and Administration Regulations for Taxpayer to file written representations under § 1.7872-15(d)(2)(ii) of the Income Tax Regulations. If a written representation under § 1.7872-15(d)(2)(ii) is considered timely filed and the other requirements under § 1.7872-15(d)(2)(ii) are satisfied, then an otherwise noncontingent payment on a split-dollar loan that is nonrecourse to the borrower is not a contingent payment under § 1.7872-15.

### **Facts**

Taxpayer is a State non-profit corporation established in Year 1. Taxpayer is a tax-exempt organization under § 501(c)(3) of the Internal Revenue Code of 1986, as amended (Code).

In Year 2, Taxpayer met with a consulting team from Company A, an executive and professional benefits division of Holding Company, to consult on matters relating to the retention and recognition of key Taxpayer employees. The consulting team recommended implementing a split-dollar life insurance plan (SDP). In Year 3, Taxpayer entered into split-dollar life insurance arrangements with several key employees, thereby implementing a SDP. Taxpayer represents that it had no prior experience or knowledge regarding split-dollar life insurance arrangements.

Company A explained to Taxpayer that the SDP was intended to be subject to the regulations under § 1.7872-15 (the Split-Dollar Regulations) and was designed to utilize nonrecourse premium loans to the employee participant secured by the policy (the Loans). The Loans were to each have a stated interest rate equal to or in excess of the applicable federal rate (AFR) so as not to be "below-market split-dollar loans" under the Split-Dollar Regulations.

At the time the SDP was implemented, calculations prepared by Company A projected that the proceeds of the insurance policy securing the Loans were expected to be sufficient to pay all interest and principal due on the Loans.

Taxpayer represents that Company A did not advise Taxpayer or employee participants in the SDP regarding the resulting tax consequences if payments on the Loans were treated as contingent payments under the Split-Dollar Regulations.

Company A was instrumental in implementing the SDP for Taxpayer: Company A was responsible for drafting the documents, advising Taxpayer and employee participants regarding the set-up of the SDP, determining which insurance company to use, and assisting Taxpayer in finding and hiring counsel to review the SDP documents. After the SDP was implemented, Taxpayer contracted with Company A to serve as the

third party administrator of the SDP. Taxpayer represents that because it lacked knowledge and experience with split-dollar life insurance arrangements, Taxpayer and employee participants relied on Company A's guidance in developing, implementing, and administering the SDP. Taxpayer further represents that Company A was aware of Taxpayer and employee participants' reliance on its expertise regarding the SDP.

Prior to filing Taxpayer's Year 3 tax return, the return corresponding to the taxable year in which Taxpayer made the first split-dollar loans to plan participants under the SDP, Taxpayer was not advised by Company A that unless the parties to the split-dollar life insurance arrangements filed written representations pursuant to §§ 1.7872-15(d)(2)(i) and (ii), payments on the Loans would be treated as contingent payments for purposes of the Split-Dollar Regulations. However, since Year 3, Taxpayer and employee participants have filed their respective tax returns as if the elections had been made and the written representations had been filed pursuant to §§ 1.7872-15(d)(2)(i) and (ii).

In Year 4, when Company A discontinued acting as third party administrator of the SDP, Taxpayer contracted with Company B to serve as its new third party administrator and to consult on Taxpayer's SDP. Company B was formed in Year 4 by the members of Taxpayer's original consulting team from Company A. At the end of Year 5, Company B ceased serving as Taxpayer's third party administrator, so in Year 6, Taxpayer hired Company C to serve as the third party administrator of its SDP. Upon an extensive review of Taxpayer's SDP documents, Company C asked for a copy of the written representations that should have been executed and filed with Taxpayer's (and employee participants') tax returns for Years 3 and 4. Taxpayer informed Company C that it was unaware of the need to make the written representations because its previous third party administrators had not informed Taxpayer of this requirement. Company C explained that the written representations were necessary to ensure that payments on the Loans were not treated as contingent payments. Subsequently, Company C and Taxpayer sought assistance from counsel and filed a request for an extension of time to make the written representations under §§ 1.7872-15(d)(2)(i) and (ii).

Taxpayer makes the following representations. The granting of relief under § 301.9100-3 would not result in Taxpayer having a lower tax liability in the aggregate for all years to which the election applies than it would have had if the election had been timely made (taking into account the time value of money). Taxpayer did not knowingly choose not to file the election. Taxpayer did not use hindsight in requesting relief. Finally, Taxpayer represents that it is not seeking to alter a return position for which an accuracy-related penalty has been or could be imposed under § 6662. In support of its ruling request, Taxpayer has submitted the affidavits of its Controller, its Vice President of Human Resources, and the owner of Company C regarding the events that led to Taxpayer's failure to make the regulatory election pursuant to §§ 1.7872-15(d)(2)(i) and (ii).

## Law and Analysis

Section 1.7872-15(d)(1) provides that, except as provided in § 1.7872-15(d)(2), if a payment on a split-dollar loan is nonrecourse to the borrower, the payment is a contingent payment for purposes of § 1.7872-15.

Section 1.7872-15(d)(2)(i) provides that an otherwise noncontingent payment on a split-dollar loan that is nonrecourse to the borrower is not a contingent payment under § 1.7872-15 if the parties to the split-dollar life insurance arrangement represent in writing that a reasonable person would expect that all payments under the loan will be made. Section 1.7872-15(d)(2)(ii) describes the time and manner requirements for providing the written representation required by § 1.7872-15(d)(2)(i). Section 1.7872-15(d)(2)(ii) provides, in part, that the written representation be signed by both the borrower and lender not later than the last day (including extensions) for filing the federal income tax return of the borrower or lender, whichever is earlier, for the taxable year in which the lender makes the first split-dollar loan under the split-dollar life insurance arrangement.

Section 301.9100-1(b) defines election to include an application for relief in respect of tax; a request to adopt, change, or retain an accounting method or accounting period. The term does not include an application for an extension of time for filing a return under § 6081.

Section 301.9100-1(c) provides that the Commissioner has discretion to grant a reasonable extension of time to make a regulatory election (defined in §301.9100-1(b) as an election whose due date is prescribed by regulation or by a revenue ruling, a revenue procedure, a notice, or an announcement published in the Internal Revenue Bulletin), or a statutory election (but no more than 6 months except in the case of a taxpayer who is abroad), under all subtitles of the Internal Revenue Code except subtitles E, G, H, and I.

Section 301.9100-3 sets forth parameters for determining whether, under particular facts and circumstances, the Commissioner will grant an extension of time for regulatory elections that do not meet the requirements for an automatic extension under § 301.9100-2. Section 301.9100-3(a) provides that when a taxpayer does not meet the requirements for an automatic extension under § 301.9100-2, the taxpayer must provide evidence satisfactorily establishing that the taxpayer acted reasonably and in good faith and that granting relief will not prejudice the Government.

Section 301.9100-3(b)(1) provides that, subject to § 301.9100-3(b)(3), a taxpayer will be deemed to have acted reasonably and in good faith if the taxpayer satisfies at least one of the following five criteria: (i) the request for relief was made before the Service discovered the failure to make the regulatory election; (ii) the failure to make the election was due to intervening events beyond the taxpayer's control; (iii) after exercising reasonable diligence, the taxpayer was unaware of the necessity for the

election; (iv) the taxpayer reasonably relied on the written advice of the Service; or (v) the taxpayer reasonably relied upon a qualified tax professional, including a tax professional employed by the taxpayer, and that tax professional failed to make or failed to advise the taxpayer to make the election.

Section 301.9100-3(b)(2) provides that a taxpayer has not reasonably relied on a qualified tax professional if the taxpayer knew, or should have known, that the professional was either (i) not competent to render advice on the regulatory election, or (ii) not aware of all relevant facts.

Section 301.9100-3(b)(3) provides that a taxpayer will not be deemed to have acted reasonably and in good faith if the taxpayer does one of the following: (i) seeks to alter a return position for which an accuracy-related penalty has been or could be imposed under section 6662 at the time the taxpayer requests relief and the new position requires or permits a regulatory election for which relief is requested; (ii) was informed in all material respects of the required election and the subsequent tax consequences, but chose not to make the election; or (iii) uses hindsight in requesting relief.

Section 301.9100-3(c)(1) provides that the interests of the Government are prejudiced if granting relief would result in the taxpayer having a lower liability in the aggregate for all years to which the regulatory election applies than the taxpayer would have had if the election had been timely made (taking into account the time value of money).

## **Conclusion**

Based on the information submitted and Taxpayer's representations, we conclude that Taxpayer has satisfied the requirements for granting a reasonable extension of time to file the written representations as required under §§ 1.7872-15(d)(2)(i) and (ii). Taxpayer is therefore granted a period of time not to exceed 30 days from the date of this letter to prepare and have both parties sign the written representations. Provided that the written representations are timely signed by both parties as required by this letter and filed with the Taxpayer's tax return for Year 6, each written representation will be deemed effective for all years in which the corresponding split-dollar arrangement has been in effect. In accordance with § 1.7872-15(d)(2)(ii), a copy of each written representation should be attached to Taxpayer's tax return for any subsequent taxable year in which Taxpayer makes a split-dollar loan to which the representation applies.

Except as specifically ruled upon above, no opinion is expressed concerning any federal income tax consequences relating to the facts herein under any other provision of the Code. This ruling is limited to the timeliness of the filing requirement of the written representations under §§ 1.7872-15(d)(2)(i) and (ii); no opinion is expressed with regard to whether Taxpayer satisfies the other requirements under §§ 1.7872-15(d)(2)(i)

and (ii), the loan treatment requirements under § 1.7872-15(a)(2), or whether payments under the Loans are otherwise noncontingent payments for purposes of § 1.7872-15.

No opinion is expressed with regard to whether the tax liability of Taxpayer is not lower in the aggregate for all years to which the election applies than such tax liability would have been if the election had been timely made (taking into account the time value of money). Upon audit of the federal income tax returns involved, the director's office will determine such tax liability for the years involved. If the director's office determines that such tax liability is lower, that office will determine the federal income tax effect.

This ruling is directed only to the taxpayer requesting it. Section 6110(k)(3) of the Code provides that it may not be used or cited as precedent.

In accordance with the Power of Attorney on file with this office, a copy of this letter is being sent to your authorized representative.

Sincerely,

David B. Silber  
David B. Silber  
Chief, Branch 2  
Office of Associate Chief Counsel  
(Financial Institutions and Products)